



# Clever Council-ling

Local Government councillors often find they are in for more than they bargained for! Make time to become more confident, more effective and constantly grow. More effective council-ling leads to better community outcomes. Develop more skills and life opportunities for your path now and after Council!

Our specialised programs >>>

**CLEVER COUNCIL-LING**  
for current councillors

**CLEVER WOMEN COUNCIL-LING**  
for women councillors

**CLEVER CONSIDERED COUNCIL-LING**  
for anyone considering a councillor role

**Program Modules**  
Series Sessions  
6 x 2 hr modules fortnightly  
**OR**  
Full Day Sessions  
2 days (3 modules each).

**Price**  
\$895 + GST per head  
**Early bird of \$695**  
if booked by 12<sup>th</sup> October  
Numbers are limited, so please book early.

**Plus**  
**Parallel discounted one-on-one coaching with Roma and Louise**  
Contact Louise for more information.

**Full Day Sessions:**

**Dates:** (Fridays) Nov 25<sup>th</sup> | Dec 2<sup>nd</sup>  
**Venue:** VLGA Meeting Room,  
60 Leicester Street, Carlton  
(The Green Building)  
\*between Queensberry and Victoria Streets.

**Register Now :** [www.eventbrite.com/event/2193308244](http://www.eventbrite.com/event/2193308244)

**Series Sessions:**

**Dates:** (Fridays) Nov 11<sup>th</sup> | Dec 9<sup>th</sup>  
Feb 3<sup>rd</sup> | Feb 17<sup>th</sup>  
March 2<sup>nd</sup> | March 16<sup>th</sup>

**Time:** 10am-12pm

**Venue:** Meeting Room,  
Richmond Library,  
415 Church Street,  
Richmond

\*just north of the cnr Church and Swan Streets

**Register Now :** [www.eventbrite.com/event/2193276148](http://www.eventbrite.com/event/2193276148)

**Sponsored positions:** Contact Louise to obtain a sponsored position in the program. Limited options, so please be quick.

NOVEMBER 2011

M	T	W	T	F	S	S
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DECEMBER 2011

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FEBRUARY 2012

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MARCH 2012

M	T	W	T	F	S	S
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● Full Day Sessions    ● Series Sessions

## Modules

- |    |  |  |
|----|--|--|
| 1. | <b>Minding the Mechanics</b>                   | Gain a deeper understanding of how councils work: Why so many plans and strategies? Which committee is for me? How to maximise the value of briefings. An insight into internal officer practices and how to get what you need from the system. <ul style="list-style-type: none"> <li>· Setting goals for your term and your legacy</li> <li>· Understanding your role in Risk, OH&amp;S, EEO and Governance matters</li> <li>· Meeting and issue tactics, when/how to stand your ground, when to compromise</li> </ul> This session shortened for experienced councillors and more time given to next module |
| 2. | <b>Presenting with Impact</b>                  | This interactive session, including individual feedback, leads to immediate improvements in the impact of your presentations – whether they are prepared talks, or off the cuff debates. Topics covered include: <ul style="list-style-type: none"> <li>· presentation skills: eyes, movement, gestures, finding a neutral position, working with space</li> <li>· making stress work for you</li> <li>· speech structure and creative links to enhance the message</li> </ul>   |
| 3. | <b>Personal Productivity</b>                   | <ul style="list-style-type: none"> <li>· Keeping organised amidst the busy-ness and 500 pp agendas</li> <li>· Council/life balance, self care, mindfulness and support mechanisms</li> <li>· Making simple and current technology work for you</li> </ul>  |
| 4. | <b>Personality Style</b>                       | What's your personality preference? Using Myers Briggs Type Indicators we'll clarify your strengths and appreciate others' differences. Understanding what makes life easier or harder for you can streamline your route to effectiveness and self confidence. Fun exercises will improve your self awareness.   |
| 5. | <b>Understanding and Handling Constituents</b> | <ul style="list-style-type: none"> <li>· How to be a good listener and enjoy the benefits!</li> <li>· When/what not to promise!</li> <li>· The arts of community consultation/engagement, incl. an overview of the IAP2 spectrum</li> <li>· Managing emotional people and topics, passion v/s aggression,</li> <li>· Flying by the seat of your pants and loving it,</li> <li>· Handling nightmare questions with aplomb</li> </ul>  |
| 6. | <b>Being Heard</b>                             | <ul style="list-style-type: none"> <li>· Thinking (and breathing) in the moment!</li> <li>· Holding your own, and being heard amongst the political manoeuvring</li> <li>· Techniques and courage for the difficult conversations with your CEO, other councillors, citizens</li> <li>· Saying no when it's needed without personal exhaustion</li> </ul>  |

## The facilitators:



Dr Louise Mahler  
Vocal Intelligence

### Dr Louise Mahler

Louise is a communication specialist and a proven performer in moving leaders to take positive action through a unique perspective of business and voice.

With a background in opera (soloists contract Vienna State Opera, Aldeburgh and Salzburg Festivals) as well as a strong business background (PhD, Bachelor of Economics, Master of Applied Management in Service Management and Innovation, Master Practitioner in Neuro Linguistic Programming, roles in London and BHP in Australia) she has brought the worlds of Art and Business together in a pioneering combination.



### Roma J O'Callaghan

An accredited facilitator and trainer, Roma has 30 years experience as a senior manager in Local Government including Governance, Human Resources and Organisation Performance.

With a Masters in Business Leadership, a Graduate of the Aust. Institute of Company Directors, and years supporting professional development programs and events with Local Government Professionals (LGPro), Roma now consults to individuals, teams and organisations.

*Both Louise and Roma are passionate about the capacity of Local Government to make a difference, and this opportunity to support councillors.*